



**FourthShift Edition™  
Chemicals**

**SAP Business One**



## THE SAP BUSINESS ONE ERP ENGINE FOR CHEMICAL MANUFACTURERS

Change. It's a constant in the chemicals manufacturing industry. Whether it's new regulations, scrappy new competitors, customer demands for cost reductions or continually fluctuating component costs, your success depends on your ability to rapidly adapt.

FourthShift Edition for Chemicals Manufacturing is designed to help you do just that. No matter if you're a small, startup manufacturer focused on small-batch specialty chemicals or a division of a large organization, FourthShift Edition for SAP Business One provides the power of SAP and the backing of more than 20 years of industry experience to help achieve your business goals.

*"Moving the company to a similar technology platform, that is easily integrated with complementary applications and tied into the supply chain of their customer base, was our first step toward world-class production."*

—Ed Studer,  
President, Buddy's

FourthShift Edition is SoftBrands' fully integrated ERP system designed specifically for small and midsize manufacturers, offering these companies a solution that combines the strength and security of SAP with the manufacturing expertise of SoftBrands.

### AT A GLANCE: FOURTHSHIFT EDITION FOR SAP BUSINESS ONE

- Deliver Cradle to Grave Lot Traceability
- Control Lot Expiration and Retest Dates
- Manage Co-products and By-products
- Manage quality of raw materials and work-in-process
- Ensure HR Compliance
- Effectively Plan Formula Changes
- Easily Substitute Components
- Graphically schedule production orders
- Accommodate Customer Requests
- Increase Purchasing Power
- Manage New Product Releases
- Simplify Outsourcing

**SAP** Business  
**One**

**SoftBrands™**  
[www.fourthshiftedition.com](http://www.fourthshiftedition.com)

CHANNEL  
**SAP**  
PARTNER  
GOLD

# THE SAP BUSINESS ONE ERP ENGINE FOR CHEMICAL MANUFACTURERS

## ADAPT TO CHANGING COMPLIANCE REGULATIONS

FourthShift Edition for Chemicals Manufacturing helps you manage today's ever-changing compliance requirements.

- **Deliver cradle-to-grave lot traceability.** Conduct immediate recalls and implement corrective action by utilizing Traceability Inquiries that show where recalled products went and which vendors supplied the components.
- **Control lot expiration and retest dates.** Assign expiration dates to lots and move expired lots into quarantine. Also set aside those that need to be retested on specified dates.
- **Manage production of co-products and by-products.** Plan for co-product availability or safe disposal of generated by-products.
- **Ensure HR compliance.** Manage workforce training and certifications, helping match workers and their skills with the technical functions they perform.

*"SoftBrands was asking us very technical, very specific questions about our manufacturing process and they were very good questions. We were very impressed by that."*

—IT Director,  
Tedia Company

## ADAPT TO CHANGING MARKET DYNAMICS

FourthShift Edition for Chemicals Manufacturing effectively manages formulas and accommodates changes to component prices and availability.

- **Efficiently plan for formula changes.** Plan ahead for formula change, eliminating wasted production and reducing costs.

- **Easily substitute components.** Simplify fluctuating component prices and substitutions and see which formulas use the component that needs to be replaced.

## ADAPT TO CHANGING CUSTOMER REQUIREMENTS

FourthShift Edition for Chemicals Manufacturing is designed to help you meet a wide range of vital customer needs.

- **Accommodate customer requests.** Take orders from large customers that demand ship-date flexibility, as well as those that require finished goods in specific packaging.
- **Increase purchasing power.** Simplify the process of establishing purchasing contracts, allowing you to lock in component prices to meet cost requirements and maximize returns.
- **Manage new product releases.** Prepare for new product releases by quickly copying and changing a formula while keeping the existing one in production.
- **Simplify outsourcing.** Focus on your core competencies by contracting with a provider that more effectively plan and perform your manufacturing processes.

The strategic partnership with SAP is a result of a joint vision. As the only global manufacturing add-on for SAP Business One, we enable midmarket manufacturers to grow with SAP. Now any size company is the right size to run SAP.

For more information, contact SoftBrands at (800) 586-7858 or [info@fs.com](mailto:info@fs.com), or visit [www.fourthshiftedition.com](http://www.fourthshiftedition.com)