



## THE SAP BUSINESS ONE ERP ENGINE FOR FOOD AND BEVERAGE MANUFACTURERS

Accountability. It's a constant struggle to any manufacturer, but the Food and Beverage industry has its own set of challenges. As a food and beverage manufacturer, you need to manage your inventory to protect the consumer, as well as comply with demanding FDA regulations.

*"Prior to going live we had inventory variances of anywhere from 30-40 percent. Three months after going live we were within two percent of our stated book value."*

**—Jenny Wieser, COO  
Fischer & Wieser  
Specialty Foods**

backing of more than 20 years of industry experience to help achieve your business goals.

FourthShift Edition is SoftBrands' fully integrated ERP system built on the tools of SAP Business One, SAP's leading solution for more than 17,000 small and midsize businesses worldwide.

FourthShift Edition for Food and Beverage Manufacturing is designed to help you do just that. No matter if you're a small specialty food manufacturer or part of global corporation, FourthShift Edition for SAP Business One provides you the power of SAP and the

### AT A GLANCE: FOURTHSHIFT EDITION FOR SAP BUSINESS ONE

- Deliver Cradle to Grave Lot Traceability
- Control Lot Expiration and Retest Dates
- Manage Co-products and By-products
- Ensure HR Compliance
- Effectively Plan Formula Changes
- Easily Substitute Components
- Accommodate Customer Requests
- Increase Purchasing Power
- Manage New Product Releases
- Simplify Outsourcing

*"It brings tears to my eyes when I think that I can just go to the system, type in the product, type in the lot number and it tells me everywhere that the product has gone."*

**—Jenny Wieser, COO  
Fischer & Wieser  
Specialty Foods**



**SoftBrands™**  
[www.fourthshiftedition.com](http://www.fourthshiftedition.com)



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## HOW CAN FOURTHSHIFT EDITION FOR FOOD AND BEVERAGE HELP YOU ACHIEVE SUCCESS?

FourthShift Edition for Food and Beverage Manufacturing allows you to properly handle your perishable food components to avoid waste, deliver a safe product to consumers and comply with strict FDA regulations that demand traceability and throughout your production chain.

It uses the same simple, intuitive user interface as Business One, eliminating the need for a custom system. It takes advantage of Business One's extensive library of business management applications, including Drag and Relate, Business One's intuitive query building tool, which makes business analysis a snap for busy executives. It also uses the same intuitive report building tools.

With FourthShift Edition, you can:

- **Manage your recipes.** Plan ahead when recipes need to change, so when prices fluctuate or a supplier doesn't deliver, you can substitute raw-material components and minimize waste.
- **Increase purchasing power.** Simplify the process of establishing purchasing contracts, allowing you to lock in component prices to meet cost requirements and maximize returns.
- **Trace your lots cradle to grave.** Trace your materials and processes both backward and forward, helping you stay in compliance with food safety regulations.
- **Manage shelf life.** Monitor expiration dates to ensure that fresh raw materials

are available and used in productions, and that the oldest lots get used first to minimize waste.

- **Maximize quality control.** Eliminate waste and unnecessary delays by managing the quality of components and raw materials, so everything you ship meets customer specifications.
- **Receive alerts.** Know what's happening in your business with alerts that monitor conditions and notify you to take action before problems develop.
- **Accommodate customer requests.** Take orders from large customers that demand ship-date flexibility, as well as those that require finished goods in specific packaging.
- **View production schedules.** Get the visuals to most effectively use available resources so that to meet key customer commitments and compete on more than price alone.

Along with the benefits of FourthShift Edition for Food and Beverage, you get the backing of SoftBrands' experience, expertise and support. From a seamless implementation and beyond, SoftBrands is the partner your company needs to create efficient processes, comply with regulations and build a successful and profitable manufacturing enterprise.

The strategic partnership with SAP is a result of a joint vision. As the only global manufacturing add-on for SAP Business One, we enable midmarket manufacturers to grow with SAP. Now any size company is the right size to run SAP.

For more information, contact SoftBrands at (800) 586-7858 or [info@fs.com](mailto:info@fs.com), or visit [www.fourthshiftedition.com](http://www.fourthshiftedition.com)



