

# Mamut Enterprise

## ALL INCLUSIVE BUSINESS SOLUTION



Mamut Enterprise compared to traditional accounting systems:

MAMUT ENTERPRISE	OTHER SYSTEM
Bookkeeping/Accounting	Bookkeeping/Accounting
Customer and Supplier Ledger	Customer and Supplier Ledger
Invoicing and sales processing	Invoicing and sales processing
Product register	Product register
Quote management	
Purchase order processing	
Stock management and logistics	
Activities and calendar	
Customer relationship management (CRM)	
Project management	
Budget	
Personnel module	
Web site	
Web shop	
Multi user option	

**" Overall a remarkably comprehensive business management application at a remarkably affordable price**

PC World Software Review, December 2006



Now you can run all operational areas with one seamless management system. The award-winning Mamut Business Software combines powerful features and affordability in one easy to use system.

### Mamut helps you:

- Get control of your business, by giving you a complete overview of all operational areas
- Save time and money, by reducing admin, paperwork and duplication of tasks
- Increase revenue, by improving customer service, sales processes marketing campaigns
- Reduce costs of maintaining several different systems, by running ONE integrated system across the entire business

"I become more impressed with Mamut everyday" says Mark Sawtell, Managing Director of Numicon. As a former practicing accountant, Mark knew exactly what Numicon needed and where they were headed.

## Background

Numicon grew out of a classroom based research project that sought to discover why so many children had learning difficulties with maths. The research led to a series of teaching activities, using imagery in a multi-sensory way, which could be easily followed by children.

Numicon started trading in the U.K in 1998, supplying various schools, teaching centres and private tuition institutes. Now employing seven full time staff, Numicon is educating children all over the world, from as far away as New Zealand and Honduras.

## Tools to grow the business

Numicon used various accounting software packages in their first few years, but by 2005 had outgrown them. They realised that for the business to keep expanding they needed a system that integrated their accounts, stock control and a comprehensive CRM solution. After looking around the market, Numicon implemented Mamut Enterprise E5.

"I think the CRM module is wonderful. It allows us to direct our marketing in the most effective way and make sure we can contact all our different customer groups. We had previously used various accounting software packages, and found they didn't have the CRM functionality we were after.

Using an integrated CRM solution unshackled Numicon, allowing them to attract new customers and build stronger relationships with existing customers. They also began to appreciate the advantages of having one business management system as opposed to running separate systems.

"We couldn't have achieved what we have today, if we were still using our previous software. One of the reasons we were attracted to Mamut was because of its integration as a complete business package. We didn't want to end up with two software packages and having to duplicate everything, we needed one system", says Mark on Numicon's decision to change to Mamut.

**"I would recommend Mamut to other businesses whole heartedly! With training it's a very sophisticated system. We think it is absolutely great!"**

Mark Sawtell - Numicon

### Profile:



#### Company:

Numicon is a multi-sensory educational approach to arithmetic teaching for children aged 3-7 and older pupils with special needs.

#### Market:

UK and Worldwide

#### Web:

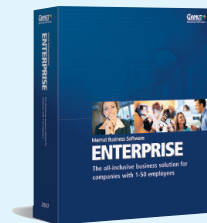
[www.numicon.com](http://www.numicon.com)

#### System:

Mamut Enterprise E5

#### Total users:

5 users



## Stock and Accounting

As a former accountant Mark knows exactly what he is looking for in an accounting system. And he is thrilled with Mamut's accounting functions and capabilities.

"It's a refreshing program from an accounts point of view, I have a full audit trail of purchases, sales, stock, payments, everything. It is great to be able to see our entire history and plan for the future.

"Compared to our previous software the stock management is now much easier and more accurate to work with. Our warehouse has also found improvements with the unprocessed orders function, it made things much more efficient" says Mark.

## Value for money

"It's a powerful and sophisticated piece of software, for a very competitive price. The implementation took time, as all new software does, but the investment and time was worth it, the benefits far outweigh any doubts I had," says Mark.

The right solution for you!			
	MAMUT ENTERPRISE	E5	FUNCTIONALITY
MANAGEMENT REPORTS	Operating reports	•	Various formats: printer, screen, fax, file, e-mail, html, rtf, PDF, etc
	Favourite reports	•	Combination of favourite reports, combined printout of report packages
	Report editing	•	Customisation of operational reports
	Management reports, contacts	•	Total overview of all transactions, as well as overall status of contact
	Management reports, products	•	Total overview of all transactions, as well as overall status of product
	Web statistics	•	Traffic statistics for your web site by period. Export to Microsoft Excel
	Management reports, sales	•	Outstanding quotations within selected period. Orders not delivered
	Intrastat-reporting	•	EU statistics for purchasing and/or sales
	Management reports, clients	•	Presentation of key figures for the year-to-date, as budgeted and for the same period last year
	Management reports, logistics	•	Products that should be ordered. Purchases not received
	Management reports, finances	•	Purchase invoices overdue, sales invoices overdue
	Management reports, project	•	Total overview of project with results, hours worked, orders, invoices, purchases, products, customer and supplier ledger, etc.
	Key figure reports, financial management	•	Calculations, margins and key figures. Standard report templates with customisation options, etc.
	Report designer, key figures	•	Creation of user-defined templates for key figure reports
FINANCIALS	Journal Entry drill-down	•	Customisation, batch handling, checks, card codes, journal templates, journal types, journal lists, etc.
	Nominal ledger with drill-down	•	Traceability of journals and transactions at various levels
	Open period accounting	•	User-defined start and end dates for the financial year
	Project/departement	•	Project and department as cost/income carriers
	Customer ledger	•	Automatic allocation, matching/linking open items, linking invoice/nominal ledger/contact, etc.
	Supplier ledger	•	Automatic allocation, matching/linking open items, linking invoice/nominal ledger/contact, etc.
	Payment reminder	•	Payment reminder suggestions, e-mail templates, etc.
	Budgeting	•	Access to sales, purchasing, payroll, operating costs, investments and liquidity budget
	Budgeting, extended	•	Graphical presentation of budgets, access to budget cost centres, import of budget / accounts to budget
	Cash flow	•	Viewing future cash flow
	Late payment charges	•	Automatic invoice suggestions, amount and time limits etc.
	Layout of accounts	•	Standard accounts, or create your own chart of accounts
	VAT Return	•	Automated VAT handling through out the system with easy to print VAT Return report and VAT reconciliation.
	Cash VAT accounting	•	Automated handling of Cash VAT accounting principles
	Recurring Entries	•	Advanced feature for predefined and user-defined journal templates for all types of recurring entries
	Graphical presentation, P and L & Balance	•	Choice of presentation of figures for various periods and budgets
	Audit Trail reporting	•	Audit Trail reporting
	Key figure reports, financial management	•	Standard report templates with customisation options, etc.
	Electronic archive	•	Processing and archiving of electronic documents connected with accounts
	Automated stock value entry	•	Automatic update of stock's book value
	Currency account management	•	Automatic processing of different bank accounts with different currencies
CRM	Contact management	•	Contact register, contact import, e-mail integration, contact status, etc.
	Company contact management, extended	•	Follow-up focusing on company contacts
	Activities management/Graphical calendar	•	Planner, daily plan, graphical presentation, activity templates, follow up of activities, integration with MS Outlook, etc.
	Document management	•	Standard and user-defined templates, merging, integration with MS Office, import, etc.
	Quote management	•	Templates, group quotations, repeating quotations, etc.
	Quote management, extended	•	Link to MS Word, frequency analyses, duplication, integrates documents modul, etc.
	Requests from web	•	Automatic import of enquiries on your website
	Activities management, extended	•	Group activities, user-defined fields, integration of products/documents/activities/quotations/orders, duplication etc.
	Integration with Microsoft Outlook	•	Synchronisation of e-mail, calendar and tasks. Mamut toolbar in Outlook
	Skype-integration	•	Call from the contact card, automatic contact look-up, automatic conversation logging
	Market segmentation / Campaign management	•	Categorisation of contacts for analyses and marketing activities
	Project management	•	Project register, integration with contact and sales management, Purchasing, accounting/human resources, etc.
	Search and selection, campaign/DM-mgmt.	•	Extended dynamic processing of contact information
	Project management, extended	•	Budgets, integration with Microsoft Project, re-invoicing, status, hierarchy, etc.
	Document management, extended	•	Merge letters to employees, printouts/duplicates of documents to PDF
	Graphical calendar, extended	•	Shared calendar with simultaneous display of resources/employees, access to other employees'/resources' calendar
	Extended search and selection, campaign/DM-mgmt.	•	Extended dynamic and static processing of contact information
	Requests from web, extended	•	Automatic categorization of enquiries from your website
	TAPI, phone integration	•	Automatic calling from the contact and project registers
	Travel CRM	•	Offline solution/replication of CRM data

The right solution for you!			
MAMUT ENTERPRISE		E5	FUNCTIONALITY
SALES MANAGEMENT	Sales order processing	•	Order register with direct link from quotations to invoices. Order statuses. Order export.
	Invoice management	•	Group and batch invoices, credit notes, part-invoicing, etc.
	Sales and invoice management, extended	•	Increased focus on product line, extensive product information, etc.
	Discounting, extended	•	Product, product group, contact, contact group, quantity
	Subscription Invoicing	•	Subscription register, customer subscription, subscription administration, advance invoicing
	Sales budget	•	Sales budgets by Salesperson, Customer and Product. Comparison with actual sales figures
	Product management	•	Product register, price disk, product groups, product templates, EAN no., supplier's product no. etc
	Product management, extended	•	Price adjustments, product status, department handling, etc.
	E-customer	•	Your customers' status page on the Internet
	Chain store management	•	Chain agreements, discount agreements, delivery agreements, etc.
	Language handling, product	•	Several product names and descriptions for each product adapted to the customer/supplier's language
	Purchase link, order	•	Creation of sales order based on purchase
	Sales reservations	•	Reservations of stock lines on sales order
	Unit handling	•	Different units for the same product. Recalculation of units
	Payment overview of invoices		Overview of all invoices, outstanding invoices and payment reminders
TIME MGMT.	Time sheet input	•	Recording against employee, project, department, type of hours worked, product, contact, etc. Approvals
	Time sheet input, extended	•	Status history, link time sheet line to activity, create activity based on time sheet input
	Integration with project-, order and invoicing	•	Direct link to the project, order and invoice modules
PURCHASING / LOGISTICS	Purchase order processing	•	Stock lines/non-stock lines, account coding, repeats, part delivery, goods received, multi-lingual ordering etc
	Warehouse management	•	Valuation, warehouse transactions, warehouse location, etc.
	Inventory	•	Automatic counting of your products, handling bar codes
	Multi warehouse	•	Manages transactions to different warehouses, internal transactions, etc.
	Product bundle	•	Assembly/disassembly, stock updates, structure hierarchy, ordering of product bundles etc
	Tracking number	•	Tracking number per order, tracking number report
	Location management	•	Multiple stock locations per product per warehouse
	Purchase order processing, extended	•	Purchase order generator, version number of purchase, display of supplier's quantity discount
	Sales link	•	Creation of purchase order based on sales order
	Stock status, web site	•	Quantity of stock listed on the company's web site
	Age analysis	•	Overview on age of warehouse products
	Purchase reservations	•	Reservation of purchases for sales order
	Serial number handling	•	Overview of serial numbers of purchases, warehouses and sales
	Consignment handling	•	Overview of consignments of purchases, warehouses and sales
	Varitey	•	Various user defined fields per product in purchase and sales orders
PAYROLL / EMPLOYEE	Employee Register	•	Contact information, personal details and notes
	Competence Register	•	Document register for courses, certificates, education, languages, experience etc
	Personnel activities	•	Setting up personnel activities
	Personnel documents	•	Setting up personnel documents
	Absence reporting	•	Registration and reporting of employee absenteeism
	Salary registration (Mamut Payroll)	•	Salary registration and -reporting, all necessary printouts
WEB SITE / E-COMMERCE	Web site	•	Wizard for creating and maintaining your website. Storage space on central server/web hotel
	Web shop with cart	•	User-defined settings for company, customer, product, price, delivery, payment, terms, return, etc.
	Web themes	•	Choice of design themes for web site
	Online credit card payments	•	Secure credit card sales (SSL)
	Product register	•	Automatically updated product register. Product groups/sub-groups, etc.
	Web statistics	•	Traffic statistics for your website by period. Export to Microsoft Excel
	Campaign page management	•	Automatic fixed-term campaign on web site
	Space on web server/web hotel (Mb)	100	Storage space on a central server/web hotel. Can be expanded
	Number of products in web shop	5000	Active products in your web shop. Can be expanded
SYSTEM	System administration	•	User groups, access control, backup, database tools, etc.
	Converter	•	Import of customers, product records, etc. from other accounting and CRM systems
	Import/Export	•	Import/export of basic data, transaction data, etc.
	Fully integrated with Microsoft Office	•	Integration with Microsoft Word, Excel and Outlook
	Currency	•	Currency register, automatic exchange rate handling, triangulation, etc.
	Employee register & administration	•	Overview and administration of employees
	Mamut Information Desk	•	Online tips, news, customer status, etc.
	Multi-user	•	Potential for several users/installations on the network
	Number of clients/ company databases	999	Number of active clients, in addition to a test client